

 The content in this preview is based on the last saved version of your email - any changes made to your email that have not been saved will not be shown in this preview.

NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS - JACKSONVILLE, FL

Jax Advisors Online



THE MEMBERSHIP NEWSLETTER OF NAIFA-JACKSONVILLE: FEBRUARY 2011

OFFICIAL FAMILY: Click [HERE](#) for NAIFA-Jacksonville's Officers and Board of Directors

Find us on Facebook 

President's Message

Christopher E. Veenstra



Reality Check!

Are things really as they appear? The truth is, things are not always as they appear. But the stories I hear sometimes make me shake my head, when the known truth is really the reality.

I had a conversation with a Financial Advisor that told me how great a particular organization was a year ago. I later had a conversation with the same Financial Advisor, and the reality was a lot different than before. I asked, why the change in attitude, and he said that the organization has actually cost him money because his income went down trying to do business the way that was suggested to him. So why did the Financial Advisor change the way he was doing business when he was successful before? The promise of more money!

So where am I going with this? Well, we are all in this career to make money as with any other career. This is our chosen profession because we want to help others and protect families. But we are being attacked just like the organization who told lies to the Financial Advisor. You see, no one was there to protect the Financial Advisor from the lies.

Well, we are fortunate that we have an organization to protect us from the realities; we know that organization as NAIFA. NAIFA keeps the reality in front of us and speaks for us on Capitol Hill to protect our livelihood and our clients. At the state level our local association works hand in hand with NAIFA's National Law Department to positively impact state legislation and regulation. We develop lobbying strategies, comment on key issues, implement uniform policies and participate in litigation. We can do this because of your membership and PAC contributions.

We do thank you for your membership and contributions but we need to continue to grow to fight for our profession and our clients. We can do that with more members, member participation and PAC contributions. But we need your help to do this!

Last year we raised \$7,980 in PAC contributions with only 42 of our 300+ members contributing. Imagine where we would be if we had 200 of our 300+ members contributing!

Now is your opportunity to make an impact on our industry. Come voice your concerns and meet your local politicians at our Legislative Reception on the evening of February 22nd at the University Club with our NAIFA National President, **Terry Headley**. We are honored that Terry has taken his time to spend with NAIFA-Jacksonville. Terry will also be at our breakfast meeting the following morning to talk with us about *The Voice and Advocate for Today's Agent/Advisor*.

I am also pleased to announce that the NAIFA-Jacksonville Board voted to make the February 23rd breakfast meeting **complimentary** for all agents.

Reservations are necessary by 12:00 noon on Friday, February 18th at www.naifa-jacksonville.org.

Kind Regards,

Chris



NAIFA-Jacksonville Legislative Reception Tuesday, February 22, 2011

The University Club, 1301 Riverplace Blvd., 27th Floor, Jacksonville, FL 32207

NAIFA Members and Guests: Enjoy the evening with local Legislators and Representatives to discuss issues that affect our industry!

5:00 - 6:00 pm

NAIFA Members only: Special Session with **Albert Espinosa Sr., CLU, LUTCF**, NAIFA-Florida Senior Vice President

5:00 - 6:00 pm

Field Leasers Forum

Area Managers only: Special Session with NAIFA President **Terry K. Headley, LUTCF, LIC, FSS**

6:00 - 7:30 pm

Guests, Legislators and Representatives visit with NAIFA Members

PLUS SPECIAL RECOGNITION OF OUR 2010 IFAPAC CONTRIBUTORS!

Your Support is Appreciated!

Click [HERE](#) for a complete list of our 2010 IFAPAC Contributors!

Make your Registration online at www.NAIFA-Jacksonville.org

The cost is **\$25.00**. Please register and pay online. For additional questions regarding this event please call Cherri Coombs Ohmer, LUTCF at (904) 695-2300 or email cherri@NAIFA-Jacksonville.org.



NAIFA-Jacksonville Membership Breakfast Meeting Wednesday, February 23, 2011 | 8:30 am

The University Club, 1301 Riverplace Blvd., 27th Floor, Jacksonville, FL 32207

Special Guest Speaker:

Terry K. Headley, LUTCF, LIC, FSS

NAIFA National President

"NAIFA: The Voice and Advocate for Today's Agent/Advisor"

Attendees will be informed on the key Legislative and Regulatory Issues and how NAIFA keeps our Members in business with our unique franchise and mandate -- and how NAIFA's Advocacy efforts directly impact our Members' bottom lines.

"Celebrating the Multi-line Insurance Producer"

Terry will expand on how NAIFA represents the career and financial interests of our Multi-line Members -- they are one of the fastest growing segments of our Membership and their contributions to our success are invaluable.



>>>> NO CHARGE! COMPLIMENTARY FOR ALL AGENTS!

Please register online at www.NAIFA-Jacksonville.org. For additional questions regarding this event please call Cherri Coombs Ohmer, LUTCF at (904) 695-2300 or email cherri@NAIFA-Jacksonville.org.

**NAIFA-Florida and The American College
Partners In Professional Development!**



Take advantage of receiving a live classroom experience with one of The American College's most esteemed faculty members.

Special Offer on HS 311: Fundamentals of Insurance Planning

Earn Credits toward Your ChFC®, CLU® and CFP® Certification through NAIFA-Florida and The American College.

CLICK [HERE](#) FOR COMPLETE DETAILS!

Blood Drive Update

Submitted by Alicia Burst

Thank you to Association Executive **Cherri Coombs-Ohmer, LUTCF** and ALL of the participants of our Blood Drive on February 10th!

There will be **two** \$100 drawings at our February 23rd Membership Breakfast for a lucky recipient associated with NAIFA who has donated at our Blood Drives in November, 2010 and on February 10th, 2011!!

Here are some facts regarding blood donations:

- Did you know that every 2 seconds someone in the United States needs blood?
- 60% of healthy Americans can donate blood, **but only 5% do.**
- If donors gave two times a year, blood shortages could be prevented.
- Blood is used for a variety of treatments from transfusions to helping people involved in traumatic injuries due to accidents. It is used during elective surgeries and is vital to those with chronic and life threatening conditions like Sickle Cell Disease, Leukemia etc.



For the latest updates, please visit our website at www.naifa-jacksonville.org.

Congratulations to Our Awards Winners!

NAIFA-Jacksonville Community Service Award:

Mr. Carldon E. Lahey, Jr. CLU, ChFC has been announced as the 33rd recipient of the NAIFA-Jacksonville Community Service Award at the Annual Awards Program held at the University Club in

Jacksonville, January 26, 2011.



[See more photo highlights on our Facebook page! Click HERE!](#)

A NAIFA Member since 1976 and a qualifier member of the Million Dollar Round Table for 16 years, founded Christ's Starfish Foundation (CSF) to provide a safety net for children and families whose lives are turned upside down due to a child's serious illness. During the 2010 MDRT Annual Meeting, Lahey was honored as the top Quality of Life Grant winner in honor of his tireless efforts to help children and families in need.

The MDRT Foundation presented a \$25,000 Quality of Life Grant to CSF to provide assistance to families with children in local hospitals who are dealing with a myriad of financial difficulties due to their child's illness. This grant will provide the financial resources to pay for mortgage and bill payments, groceries, travel and fuel costs for parents of children admitted to Shands Children's Hospital in Gainesville, Florida.

"Lahey displays an overwhelming personal commitment to help children and their parents who are often in crisis and feel as though they have nobody to turn to for help," said Jim Hutcheson, a social worker at Wolfson Children's Hospital in Jacksonville, Florida.

Lahey founded CSF in 2007 when his daughter, who is a pediatric nurse, made him aware of the shortage of available resources for families of children with non-cancer illnesses. "Rightly so, because of the frequency of pediatric cancer there are many organizations that provide financial resources for families with children who have cancer," Lahey explained. "I was shocked to learn that there are not many charitable organizations that serve children with illnesses other than cancer."

Each year, approximately 25 percent of children in the United States will sustain a serious illness or injury that requires a stay in the hospital, according to the National Association of Children's Hospitals and Related Institutions. Because of Lahey's leadership and volunteer efforts, many families can now focus on the important work of helping their child recover without the added stress of financial worries.

The MDRT Foundation's Quality of Life program, which was created in 1990, recognizes MDRT members for their community involvement. This year, 22 recipients were selected for the award. A total of \$100,000 was donated by the MDRT Foundation to charities in the name of 22 MDRT

member volunteers. In June 2010, six members received the largest grants. The awards included three \$5,000, two \$10,000, and one \$25,000. The awards were presented at the annual meeting which was held in Vancouver BC.

The MDRT Foundation was created in 1959 to provide Round Table members with a means to give back to their communities. He was awarded the MDRT Foundation Quality of Life Grant during last year's MDRT meeting. For his outstanding Community service on behalf of Christ's Starfish Foundation, Inc. in the amount of \$25,000.

C.G. Snead / J.F. Bryan III Memorial Award:

Mr. James Burkett, LUTCF has been announced as the 45th recipient of the C.G. Snead / J.F. Bryan, III Memorial Award at the Annual Awards Luncheon held at the University Club in Jacksonville, January 26, 2011.



[See more photo highlights on our Facebook page! Click HERE!](#)

Jim was born in Columbia, S.C. and started working part-time as an insurance agent in 1963 while attending the University of South Carolina. He moved to Florida in 1968 to work for Peninsular Life as a salesman in West Palm Beach. Jim was soon promoted to sales manager and then to Field training Supervisor out of the Home Office, and proceeded to win many convention trips. He married Ann in 1969 and their son, Michael, was born the next year.

The family then moved to Columbia, S.C. while Jim helped run a family owned business for a few years. When Peninsular Insurance asked him to return when they bought a company based in Columbia to train the Management. He was brought back to the home office in Jacksonville as Manager of Marketing and Development. He worked for them until they were sold in 1984. After working with two carriers for a couple of years, Jim became the Transamerica Brokerage Manager in Jacksonville until 1992. He won the President's trophy the year he left to form his own agency.

Burkett & Associates started on University Blvd as a brokerage agency. They now have their own office condo in Mandarin. It is still going strong 19 years later. Jim's clients are insurance agents, not the public. They represent most major carriers. Ann also works there and handles the group and individual health business.

Jim has served as a NAIFA-Jacksonville Board member for 18 years and worked on numerous committees, and is a past president of NAIFA-Jacksonville. Jim has taught the 40-hour course countless hours. He is currently serving as the State Education Chair for Florida Association of Health Underwriters.

Jim served as President of the Cunningham Creek Property Owners Association in 2002 and was

just re-elected as President. He is also the President of Julington Creek Property Owners Association, and is a member of the Jacksonville Corvette Club. He gives a lot of time and effort to community service.

Jim truly believes in giving back to the industry that provides his living. Thank you, Jim, for being so dedicated and loyal to our industry. Congratulations for being awarded this coveted Award!

About the NAIFA Jacksonville Community Service Award

The Community Service Award was established in 1977 to recognize an individual who is active in the Association and has contributed his or her time and talents to organizations within the community. NAIFA Jacksonville encourages everyone to give back something to the community in which they earn their livelihood.

The responsibility of chairing the nominations of the Community Service falls on the shoulders of the past recipient. Past recipients of the award are automatically elected to the committee.

The recipient of the prior year is also the presenter of the award to the current winner and the recipient for two years ago is responsible for holding the nominations for the next recipient. They generally meet in August and the Awards chairperson will need to follow up to make sure that this goes according to calendar.

There are no nominating forms or set procedures. The task is to identify the person in our industry who the committee feels deserves to be recognized for their outstanding work in our community. The award presentation takes place at the NAIFA Jacksonville Award Meeting. A presentation of an engraved silver bowl is presented at this time.

CONGRATULATIONS TO OUR PAST RECIPIENTS:

1977 - J.F. Bryan III
1978 - David E. Harrell, CLU
1979 - William K. Mouro
1980 - Fred C. Jackson, CLU, ChFC
1981 - Frank J. Brennan, CLU
1982 - Frank J. Brennan, CLU
1983 - Marvin B. Harper, CLU
1984 - Carter B. Bryan
1985 - W. Ashley Verlander
1986 - Wilford C. Lyon, Jr.
1987 - E. William Nash, CLU
1988 - Robert O. Purcifull
1989 - Robert E. Dickson, CLU, ChFC
1990 - J.F. Bryan, IV
1991 - John E. Hazard, CLU, ChFC
1992 - T. O'Neal Douglas
1993 - Arch W. Cassidy, CLU, ChFC
1994 - Joseph H. Arnall
1995 - Eric Smith
1997 - Ron Weaver
1999 - Chris Verlander
2000 - Michael P. DeSanto, LUTCF
2001 - Matt Carlucci
2002 - Cherri Coombs Ohmer, LUTCF
2003 - James F. DeLay, CLU, ChFC
2004 - Alicia Burst
2005 - Rod Binczak
2006 - Robin Wahby
2007 - Edwin O. Clements, Jr.
2008 - Thomas A. Boyd, CLU, ChFC
2009 - Todd Middleton, ChFC, LUTCF
2010 - Carldon E. Lahey, Jr. CLU, ChFC

About The C.G. Snead / J.F. Bryan III Memorial Award

In 1957, shortly after the death of C.G. Snead, Co-founder of the Independent Life and Accident Insurance Company of Jacksonville, Florida, the officers and directors agreed that it would be fitting for the company each year to present to that individual in Jacksonville, and also the state at large, a suitable plaque and silver tray, each to be appropriately inscribed, "For the outstanding service rendered to the public at large and at the same time gave due credit to the insurance industry."

Due to the stature of the award over the past 39 years, the Board of Directors in December of 1995 agreed to co-name the award in honor of J.F. Bryan, III. As Chairman of the Board of Directors and President, he led Independent Life through a period of unprecedented growth. During these years, Bryan gave unselfishly to the Life Underwriters Association and contributed greatly to its growth as well.

As a result of the company's sale to American General Corporation, the Board of Directors of Independent Life voted to establish an endowment so that The C.G. Snead / J.F. Bryan, III Memorial Award could continue as the premier association award.

CONGRATULATIONS TO OUR PAST RECIPIENTS:

2009 - James F. Delay, CLU, ChFC
2008 - Cherri Coombs-Ohmer, LUTCF
2007 - Van Mullinax, LUTCF
2006 - William F. Murphy
2005 - Marcus Hatcher, CLU, ChFC, LUTCF
2004 - Michael Halloran, CLU, ChFC, CFP, LUTCF
2003 - Fred Lemmon, CLU, ChFC
2002 - Gary L. Webster, LUTCF
2001 - William C. Florenz, CLU, LUTCF
2000 - Kathy Matthews-Glenn
1999 - Robert T. Tison, LUTCF
1998 - Maureen Kirschhofer, CLU, ChFC
1997 - David W. Perry, LUTCF
1996 - T. O'Neal Douglas
1995 - Bruce Connors, CLU, ChFC
1994 - Thomas Boyd, CLU, ChFC
1993 - Kenneth N. Soud, CLU, ChFC
1992 - J.F. Bryan, IV
1991 - Wilford Lyon, Jr.
1990 - John E. Hazard, CLU, ChFC
1989 - Debra S. Braddock
1988 - Marvin B. Harper, CLU
1987 - Paul A. Broome, CLU, ChFC
1986 - Carter B. Bryan
1985 - Arch W. Cassidy, CLU, ChFC
1984 - C. R. Loverich, CLU, ChFC, RHU
1983 - Fred C. Jackson, CLU
1982 - Charles A. Bell, CLU, ChFC
1981 - Frank H. Tally, CLU
1979 - Jack Hoffman Quaritius
1978 - L. Hayes Tate, CLU
1977 - H.L. Williams, CLU
1976 - Edward L. Forrest
1974 - Michael P. DeSanto
1973 - William K. Mouro
1971 - Gerald C. Iwanowski
1970 - James C. Gamble, Sr., CLU
1969 - Frank Reyes
1968 - W. Ashley Verlander
1966 - Martin Weiss, CLU
1964 - Robert L. Storey
1962 - W. DeLessep Smith

1962 - William J. Hamrick

1958 - Henry P. Schage

YAT Road Trip to attend "Day On The Hill"

By Cheryl Canzanella



YAT is taking social networking to a whole new level!

NAIFA-Jacksonville's YAT (Young Advisors Team) invites **YOU** to join us **Monday, March 14th** for our **1st Official YAT Road Trip** to attend **NAIFA-Florida's Legislative Day on the Hill in Tallahassee**. We will rent the van and provide the driver so you can relax, unwind, and most of all socialize. Meet influential people in our industry, make new friends, discover new business opportunities and expand your business prospects and contacts.

Legislative Day on the Hill is your opportunity to participate first-hand in the political process. Not only will you have the opportunity to see dozens of our lawmakers and regulators at work, but you will also have the opportunity to mingle with them to underscore the importance of insurance and financial services professionals in the marketing and sales of insurance and financial products. Come meet the people who affect your business!

This is a chance for your voice to be heard! Whether at the Capitol in Tallahassee or on Capitol Hill in Washington, NAIFA works tirelessly to protect the careers and business environment of our members! Legislative and regulatory advocacy is one of the most important benefits NAIFA offers its members. There is strength in numbers and our numbers are heard clearly in Tallahassee by members of the House of Representatives, the Senate, the Governor's office, and the Department of Financial Services.



Early Bird Registration Available! To print out a PDF registration form with all details and schedule of events, [CLICK HERE!](#) For complete details and to register online, [CLICK HERE!](#)



FINANCIAL SERVICES
STRATEGIC ALLIANCE NETWORKING

"Cocktails & Contacts"

FIND THE MISSING PIECE TO
YOUR BUSINESS' SUCCESS!

JOIN LIKE-MINDED PROFESSIONALS WHILE ENJOYING A CASUAL EVENING
AS AN OPPORTUNITY TO MEET AND GREET OTHER FINANCIAL PROFESSIONALS TO
SHARE IDEAS, REFERRALS AND TIPS TO ENHANCE YOUR NETWORK OF LOCAL CONNECTIONS.

WEDNESDAY APRIL 13TH, 2011 6-8PM



SOUTHSIDE SEVEN BRIDGES

**\$10PP INCLUDES
APPETIZERS & WINE/BEER TICKET**

PROFESSIONALS ATTENDING

- Investment Banking / M&A Professionals
- Sales / Trading Professionals
- Financial Advisors
- Registered Investment Advisors
- Insurance Professionals
- CPA's / Accountants
- Estate Planning / Elder Law Attorneys
- Asset Management / Buy Side Professionals
- Securities & Arbitration Attorneys

RSVP by Friday April 8th to Cheryl Canzanella
904-924-6375 or ccanzanella@jacksonville.nef.com

This NAIFA of Jacksonville YAT event is open to anyone who would like to attend.

2011 YAT Leader of the Year Award Application is Now Available Online!

You know this YAT... the member that always volunteers and makes sure the task gets done right. He or she has a successful business, but always makes time for NAIFA. This person is well regarded in his or her community and can always be counted on to help out.



Make sure this volunteer gets recognized for his or her efforts!

If you know of an outstanding YAT in your association, make sure he or she is nominated for the 2011 YAT Leader of the Year Award. Visit <http://www.naifa.org/benefits/yat/award.cfm> to learn more about qualifications for this award and to access the online application. Requirements for the 2011 award have been modified, so please visit the website to learn more.

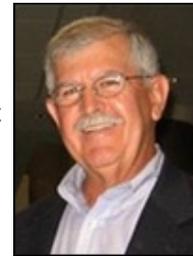
Please note that all applications are due by May 31, 2010. All applications must be submitted online; no mailed, faxed or emailed applications will be accepted.

Questions? Email yatleader@naifa.org

The mission of the Young Advisors Team (YAT) is to SOW the value of membership with new and young advisors, so they are empowered to SURVIVE their first years in the business, to GROW into involved NAIFA members and become successful advisors who THRIVE in the industry and our association. If you're under the age of 40, or if you're a member in your first 5 years of business, you're already a YAT member! For more information on the benefits and programs offered to NAIFA's YAT members, please visit www.naifa.org/benefits/yat.

Communication Problem, My Mistake!

By Gene Bryant, NAIFA-Jacksonville President Elect



The sign in the NAPA Auto Parts window says "Help Wanted - Inquire Within". Just walk inside. Monster.com advertises hundreds of Florida jobs via the internet. Just apply on-line. The Florida Times Union newspaper lists many local jobs in their Want Ads. Call for appointment and FAX Resume.

With one of the highest ever unemployment rates, it makes me wonder "why don't we communicate better?" Obviously, record number of men and women are without employment, looking for the right employer. At the same time, we have hundreds of employers with hundreds of jobs, looking for the right employee. Does it make you wonder if we have a communication problem?

Unfortunately, some of you may not have noticed our sign. Others may have overlooked our internet web site. Many might not have noticed our monthly news letter and it makes me wonder if we have a communication problem.

Last month, we offered several opportunities for members of NAIFA-Jacksonville in the article "Have you ever needed...?" It expressed our need for help with Facebook and LinkedIn, Sponsorship Rewards Program, Face-to-Face meetings, someone to call Agency Branch Managers and others to make Agency Presentations and some to assist with phone calls to members. Do you remember it?

We offered training, mentors, answers and your personal support crew. This was to encourage you to "call or email Gene, Jon, Cheryl, Margie or Cindi". My mistake! Communication Problem: Too many choices and not enough information. I apologize for holding you back from becoming involved with our great organization.

Please allow me to encourage you again. Here is a patch or quick fix for my communication problem. To volunteer for any of these opportunities... ask questions... get more information, please call Gene: Office (904) 381-1206; Cell (904) 610-4823. Or, email Gene: gene@camanderson.net or bryant6688@comcast.net.

Hopefully, you accepted my apologies. Now, pick up your phone and call me about one of the opportunities. If you prefer, send me an email or reach me on Facebook or LinkedIn. Your help is appreciated by proving that my communication problem is eliminated. You can do that by contacting

me.

NAIFA Recognizes Outstanding Member Recruiters!



NAIFA National is expanding the National Outstanding Member Recruiter program to highlight its highest level of member recruiters, members who recruit 50 or more new members during the 2010-2011 Membership Year. All members who recruit 12 or more new members will be recognized as Outstanding Member Recruiters.*

The first five Outstanding Member Recruiters with 50-plus recruits will be eligible to receive the following rewards from the NAIFA Professional Development and Education Department and the NAIFA Preferred Providers Program.

All Outstanding Member Recruiters who recruit 50 or more new members from July 1, 2010, to June 30, 2011, will receive **Free 2011 NAIFA Annual Meeting & Career Conference Registration, a \$500 value** (non-transferable).

Hewlett-Packard: The first five outstanding member recruiters will be entered into a drawing to receive a free HP laptop mini worth over \$400.

NAIFA Virtual Library: The first five platinum members will receive a free annual subscription to the NAIFA Virtual Assistant, the upgraded version of the NAIFA Virtual Library. The cost for this upgrade is \$19.95/month or \$239.40 per year.

Fed-Ex: The first five platinum members will receive a \$25 gift card from American Express.

Mozy.com: (Computer back-up system) The first five platinum members will receive a year free license to Mozy.Pro or Mozy.Home (Up to a \$90 savings)

The NAIFA Sales System: The first three platinum members will receive a free month of coaching from Robert A. Arzt of InsuranceCoachU (to be used 90 days after program commencement).

Do You Want to Join This Elite Group of Outstanding Member Recruiters in 2010-2011?

How do you get involved? Every new member counts and we need you to help NAIFA grow in 2010-2011. In order for NAIFA to properly recognize you as a sponsor of a new member, please make sure your name is on the membership application as the sponsor.

Need Membership Applications? You can order membership applications, brochures and membership marketing materials online at www.naifamarketplace.com. Don't forget you can use the [NAIFA MemberNet](#) to contact prospects in your local area!

For more information: please contact Jason M. Bell, Assistant Director of Membership Marketing at 703-770-8215 or at jbelle@naifa.org.

Need to renew your Membership? Renew hassle-free online at <http://www.naifa.org/renew>. To renew you will need your username which is your NAIFA ID number and your password which is your last name.

**All new member applications must be postmarked on or before June 30, 2011.*

NAIFA-Jacksonville 40-Hour Prelicensing Course

Available Live and Online! Click [HERE](#) for complete details!



2011 COURSE DATES:

FEB. 18-21, MARCH 18-21, APRIL 8-11, MAY 13-16, JUNE 10-13, JULY 8-11,
AUG. 12-15, SEPT. 9-12, OCT. 7-10, NOV. 11-14, DEC. 9-12

Approved by the Dept. of Fin. Svcs. / Course ID 38274.
Check www.naifa-jacksonville.org for more information.

Don't Lose Us in Your Spam Filter! Please add info@NAIFA-Jacksonville.org or Cherri@NAIFA-Jacksonville.org to your e-mail "Contacts" list and update your spam filters to allow us to deliver the latest NAIFA-Jacksonville news and events! For more information, contact the Association office at **(904) 695-2300**.

Please keep us up to date with your contact information!

To update your membership information with NAIFA, please visit the following link:
<http://secure.naifa.org/imisw/source/security/member-logon.cfm?section=Home>

Find us on Facebook 

For the latest NAIFA-Jacksonville news and events, please visit our website at www.naifa-jacksonville.org, or contact Association Executive Cherri Coombs-Ohmer, LUTCF at **(904) 695-2300** or email info@naifa-jacksonville.org.

[Forward email](#)



This email was sent to gene.bryant.sl9t@statefarm.com by info@naifa-jacksonville.org | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

NAIFA Jacksonville | P.O. Box 37028 | Jacksonville | FL | 32236