7:45 – 8:30 am  Registration
Continental Breakfast - Visit with Exhibit Partners in the Laulima Suite

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8:30 – 9:45 am  Protecting Yourself In Our Technology World…
Cyber Security! Is the Internet the new Wild Wild West or Your Scariest Dream?

How does a business protect its information and user awareness and balance the costs to keep secure? How should you manage cyber security in your every day life? What you don’t see can harm you. Our speakers are current with new hardware, software, cyber threats to protect businesses and individuals.

Jason Fujihara, Tech Care LLC. Jason graduated from Roosevelt High School and UH with a Bachelor of Business Administration. For over 3 decades, he has configured, installed, and provided computer related support for small and medium size businesses and for state and federal governments.

David “Kawika” Talisman, President of Hawaii PI. Kawika is a licensed private investigator with extensive experience in cyber security and internet software. His other company, True Digital, supports law firms, law enforcement, and corporate clients. He has been active in the computer crime arena, combining his IT background with forensics and high tech investigations. Twenty years ago, then Chief of Police Michael Nakamura asked Kawika to upgrade the department’s audio/visual/IT resources. In a previous life, Kawika was a successful TV/film writer in LA with Disney Studios and “The Jeffersons.”

9:45—10:45 am  How Does the Insurance Division Affect You?

Review the statutory authority and powers held by the Hawaii Insurance Division that affect insurance producers by way of licensing requirements and sanctions. (Approved for -1- Hawaii Insurance Life/Health RULE Credit – LC211999)

Donald K. O. Wong, Partner, McCorriston Miller Mukai MacKinnon LLP. A perennial favorite, Donald practices in a variety of estate planning, trusts and probate matters, and represents lending institutions in judicial and non-judicial foreclosures. He received his law degree from Stanford Law School in 1969 and earned his Bachelor of Science from Northwestern University.

10:45 – 11:30 am  Visit with Exhibit Partners – Refreshments

11:30 am – 1 pm  Luncheon & Program
Family Business Succession Planning

Charles “Chuck” Kelly, MD, Chairman of Outrigger Enterprises Group (Outrigger Resorts). Dr. “Chuck” Kelly assumed the chairmanship in 2011, succeeding his father, Dr. Richard Kelly. A very special family business succession story will be shared and analyzed. Dr. Kelly was a physician at Straub Clinic & Hospital’s department of occupational medicine until he joined Outrigger in 2000. He graduated from Punahou School, the University of Washington, and UH’s John A. Burns School of Medicine. He also earned a master’s degree in public health and an MBA from Chaminade. Wow!

1:15 – 2:15 pm  Family Business Succession Planning

As a follow-up to Dr. “Chuck” Kelly’s luncheon presentation, the discussion will continue for a CE credit. Successful family businesses aren’t successful by accident. This program will guide you through the top issues for success and issues that need to be resolved for a successful transition along with the use of life insurance products as a funding tool in the exit plan. (Approved for -1- Hawaii Insurance Life/Health CE Credit –LC212636)

Michael D. Miyahira, Owner – Business Strategies. Mike provides consulting services to family owned and closely held businesses focusing on succession planning, family business governance issues and strategic planning. He spent more than 20 years in the banking sector on Oahu, Maui, and Hawaii. He’s active in his Hawaii Island community.

Jason Segawa, CFP®, President – Segawa Consulting Group. Jason, a NAIFA member, focuses his practice on retirement planning and business owners. He grew up in Hilo and earned his Bachelors of Finance at UH Manoa.

(Program continued on reverse)
Why Long Term Care Insurance Must Be Factored Into Client’s Retirement

This program may open your eyes about what long term care insurance really DOES … it might surprise you. Consumers are motivated by consequences … not risk when it comes to LTC challenges. Do not put off the LTC discussion with your clients. (Approved for -1- Hawaii Insurance Life/Health Subject Credit – LC208234)

Mel H. Saiki, Regional Director – John Hancock Life Insurance Company. Mel is a wealth of knowledge and has been a NAIFA member since he started with Penn Mutual in the 1970's, then moved to Manulife Financial, then on to a 6-year stint with Bankoh Investment Services, and since 2004, with John Hancock. You will always find that “nugget” after attending a session by Mel.

Bring Your Business Cards to the Convention for Door Prizes

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NAIFA Hawaii
516 Kawaihae St., #E
Honolulu, HI 96825